

MARKO MANOJLOVIĆ, CFA

PERSONAL DETAILS

Name: Marko Manojlović
Date of birth: April 30, 1981
Place of birth: Podgorica
Nationality: Montenegrin
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EDUCATION

- Master of science in quantitative finance, Faculty of Economics, University of Belgrade, International Masters of Quantitative Finance (IMQF)
- Bachelor of science in Economics, Faculty of Economics, University of Belgrade, Department of Finance, Banking and Insurance

ACCREDITATIONS

- CFA, 2014, CFA Institute
- Investment Manager's license issued by the Securities Commission of the Republic of Montenegro (no. 05/8-2322/21-07)
- Broker's license issued by the Securities Commission of the Republic of Montenegro (no. 05/8-2322/19-07)
- Dealer's license issued by the Securities Commission of the Republic of Montenegro (no. 05/8-2322/20-07)
- Certified Risk Manager – Level 1, Academy of Banking and Finance, a foundation of the National Bank of Serbia

EMPLOYMENT AND WORKING EXPERIENCE

- Head of Risk Management, Analysis and Regulations Department, CKB member of OTP group AD Podgorica **2010 – present**
- Head of Risk Assessment and Supervision, Hipotekarna banka AD Podgorica, Montenegro **2008-2010**
- CEO, Anglo Broker Dealer JSC, Montenegro **2007-2008**
- Analyst, Anglo Broker JSC, Montenegro **2006**

CAREER HISTORY

At Crnogorska komercijalna banka member of OTP group, Montenegro

Responsibilities:

- Identification, measurement, control and monitoring of operational, country, counterparty and market risk
- Reporting on risk exposure to major risk types to senior management, BoD and the banking group headquarters
- Design and implementation of approval scorecards for retail products
- Design and implementation of impairment review process for loans
- Implementation of OTP group-wide risk management regulation in CKB
- Performing credit risk stress testing

Achievements:

- Managed the project team for decreasing outstanding non-performing loan portfolio. Author of the Strategy for the Management of Non-Performing Loans. Achieved 9% decrease in total non-performing loans outstanding in the first 6 months of the project.
- Project manager for design and implementation of firm-wide Business Continuity Plan (BCP)
- Designed and introduced credit risk stress testing methodology for retail loans portfolio
- Designed and introduced impairment review process for loans in line with IAS 39 and loan loss provisioning methodology

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At Hipotekarna banka AD Podgorica

Responsibilities:

- Identification, measurement, control and reporting on credit, country, operational and market risk exposure.

Achievements:

- Principal author of:
 - Risk management strategy
 - Credit risk management policy and operating procedures
 - Interest rate risk management policy and operating procedures
 - Market risk management policy and operating procedures
 - Operational risk management policy and operating procedures
 - Financial instruments recognition and measurement policy
 - Trading book policy statement
- Developed stress testing framework for credit, market and operational risk
- Data warehouse project manager for risk management (IBM Cognos BI and FPM)

PROFESSIONAL MEMBERSHIPS

- CFA Society Austria Since 2014

AWARDS

- Best graduation thesis, "**Risk in Structured Finance Investments**", University of Belgrade, Foundation "Milivoja Jovanovića i Luke Čelovića" 2005
- Best student paper award, "**Pricing and Valuation of Collateralized Debt Obligations**", University of Belgrade, Foundation "Milivoja Jovanovića i Luke Čelovića" 2003

PUBLISHED PAPERS

- "**Advantages of Extreme Value Theory**", Bankar, septembar 2010, godina 3, broj 11, Association of Montenegrin Banks
- "**Quantifying Operational Risk: Monte Carlo VaR Method**", Bankar, oktobar 2009, godina 2, broj 7, Association of Montenegrin Banks
- "**Sintetičke obveznice sa zalogom (SCDO) – odgovor na izazove novog milenijuma**", Bankarstvo (No 7-8/2003), Serbian Banking Association

INTERNATIONAL CONFERENCES PRESENTATIONS

"Introduction of Approval Scorecards for Retail Products in Undeveloped Credit Markets: Challenges and Benefits" at 9th Annual CEE Credit Risk Management Conference, Vienna (Austria), March 2013

LANGUAGE SKILLS

Serbo-Croatian:	Native language
English:	Fluent
Italian:	Basic

COMPUTER SKILLS

Financial modelling in MATLAB, Eviews, IBM-SPSS Modeler, MS Excel/Visual Basic for Applications (VBA)